



Fact Sheet

November 2017



www.horizontechfinance.com

Profile

Horizon Technology Finance Corporation (“Horizon” or “Company” or “we”) is a specialty finance company that lends to and invests in the technology, life science, healthcare information and services and cleantech industries (collectively, our “Target Industries”). Our investment objective is to maximize our investment portfolio’s return by generating current income from the debt investments we make and capital appreciation from the warrants we receive when making such debt investments. We are focused on making secured loans to venture capital backed companies in our Target Industries. We also selectively lend to publically traded companies in our Target Industries.

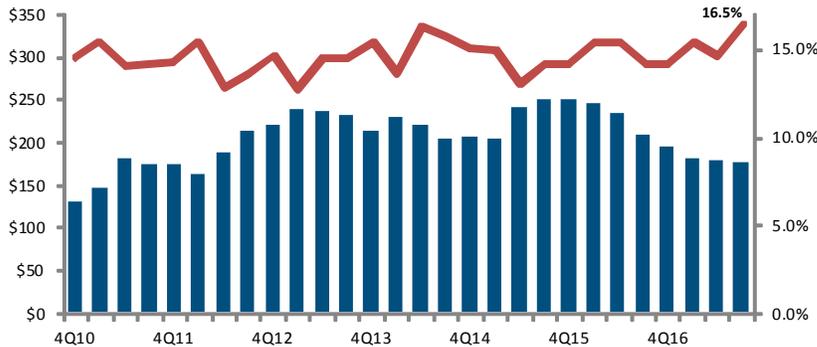
We are an externally managed, closed-end, non-diversified management investment company that has elected to be regulated as a Business Development Company (“BDC”) under the Investment Company Act of 1940 and treated for federal income tax purposes as a regulated investment company (“RIC”). As a RIC, we generally will not have to pay corporate-level federal income taxes on any net ordinary income or capital gains that we distribute to our stockholders if we meet certain source-of-income, distribution, asset diversification and other requirements.

We are externally managed by our advisor, Horizon Technology Finance Management LLC, which manages our day-to-day operations and provides all administrative services necessary for us to operate.

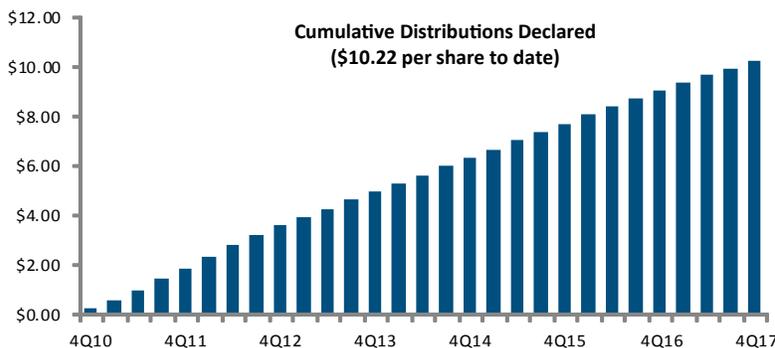
High-Yield Investment Portfolio

As of September 30, 2017, our portfolio consisted of 36 secured loans with an aggregate fair value of \$161 million, and warrants, equity and other investments in 81 companies with an aggregate fair value of \$15 million.

High-Yield Portfolio of Earning Assets



Cumulative Distributions Declared (\$10.22 per share to date)



NASDAQ Global Select Market: HRZN (Stock Quote)*	\$10.55
52-week High*	\$11.91
52-week Low*	\$9.83
Market Capitalization*	\$122 million
Shares Outstanding*	11.52 million
Fiscal-Year End	December 31
NYSE: HTFA (Bond Quote)*	\$25.78

(*As of October 31, 2017 close)

Why HRZN?

High-Quality Investment Portfolio

- Disciplined approach to deal origination has enabled Horizon to generate strong yields

Attractive Distributions

- On October 27, 2017, declared monthly distributions of \$0.10 payable in each of January, February and March 2018
- Cumulative distributions of \$10.22 declared since IPO in 2010

Mature Portfolio

- Successful deployment of capital has expanded Horizon’s earning assets and provided a stable stream of interest income that supports future performance

Opportunity for Enhanced Returns

- Horizon’s seasoned warrant portfolio has provided significant realized gains since going public

Leading Brand

- Horizon’s industry leadership has enabled the Company to build strong relationships with venture capital and private equity firms

Favorable Market Focus

- Horizon’s strategic focus on providing venture loans to emerging companies provides the ability to generate attractive risk-adjusted returns

Proven and Experienced Management

- Established management team with each member having 10 to 20+ years of direct lending experience
- Solid historical track record through many economic cycles



MANAGEMENT TEAM

Robert D. Pomeroy, Jr.
Chairman and CEO

Gerald A. Michaud
President and Director

John C. Bombara
SVP & General Counsel

Daniel S. Devorsetz, CFA
SVP & Chief Investment Officer

Daniel R. Trolio
SVP & Chief Financial Officer

BOARD OF DIRECTORS

Robert D. Pomeroy, Jr.
Gerald A. Michaud
James J. Bottiglieri*
Edmund V. Mahoney*
Elaine A. Sarsynski*
Joseph J. Savage*

* Independent directors

ANALYSTS

Compass Point Research & Trading Casey Alexander
KBW Ryan Lynch
Maxim Group Michael Diana
National Securities Chris Testa
Oppenheimer & Co. Chris Kotowski
Raymond James Robert Dodd
Wells Fargo Securities Jonathan Bock

INDEPENDENT AUDITOR

RSM US LLP

LEGAL COUNSEL

Dechert LLP

TRANSFER AGENT

Computershare Shareholders Services
(877) 296-3711
www.computershare.com/investor

INVESTOR CONTACTS

Horizon Technology Finance Corporation
Dan Trolio, Chief Financial Officer
(860) 674-9977
dtrolio@horizontechfinance.com

The IGB Group
Scott Eckstein, Assistant Vice President
(212) 477-8261
seckstein@igbir.com

Proven Business Model in an Underserved Market

Over \$65 billion* in venture capital has been invested over the past year. We estimate that venture lending represents 10% to 20% of the total capital invested. As demand for venture lending remains strong, our business model creates significant value for our portfolio companies while loan structures and market attributes help mitigate risk to Horizon.

* Source: PWC NVCA MoneyTree Report

Sound Capital Structure with Leverage

As of September 30, 2017, we have \$136 million in equity capital. Our strategy is to leverage our equity capital. Our leverage commitments include a \$95 million revolving credit facility and \$37.4 million of senior unsecured notes.

Financial Summary

Statement of Operations

	Year ended	Three months ended		
<i>In thousands (except per share data)</i>	31-Dec-16	31-Mar-17	30-Jun-17	30-Sep-17
Total Investment Income	\$32,984	\$6,962	\$5,878	\$6,774
Total Net Expenses	15,885	3,595	3,124	2,977
Net Investment Income (NII)	17,099	3,367	2,754	3,797
Realized (Loss) Gain on Investments	(7,776)	(10,845)	176	(429)
Net Unrealized (Depreciation) Appreciation on Investments	(14,236)	11,131	(2,197)	(659)
Net (Decrease) Increase in Assets Resulting from Operations	(\$4,913)	\$3,653	\$733	\$2,709
NII Per Share	\$1.48	\$0.29	\$0.24	\$0.33

Statement of Assets & Liabilities

<i>In thousands (except per share data)</i>	31-Dec-16	31-Mar-17	30-Jun-17	30-Sep-17
Total Investments at Fair Value	\$194,003	\$180,114	\$179,084	\$176,704
Cash and Cash Equivalents	37,135	43,644	12,273	22,326
Total Assets	239,252	229,957	197,117	204,809
Borrowings	95,597	85,644	55,691	64,101
Total Liabilities	100,060	90,518	60,355	68,813
Total Net Assets	\$139,192	\$139,439	\$136,762	\$136,996
Net Asset Value Per Share	\$12.09	\$12.11	\$11.87	\$11.81

Statements included herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Statements other than statements of historical facts included in this fact sheet may constitute forward-looking statements and are not guarantees of future performance, condition or results and involve a number of risks and uncertainties. Actual results may differ materially from those in the forward-looking statements as a result of a number of factors, including those described from time to time in our filings with the Securities and Exchange Commission. The Company undertakes no duty to update any forward-looking statement made herein. All forward-looking statements speak only as of the date of this fact sheet.